

2022 MEDIA KIT



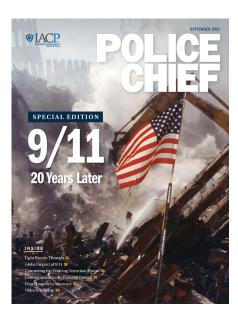
2022 MEDIA KIT

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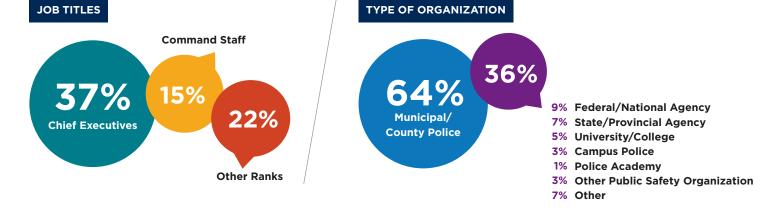




GAIN A SEAT AT THE CHIEF'S DESK



Police Chief magazine offers an unparalleled opportunity to market your products to police chiefs and important decision makers.



PURCHASING POWER

80% involved in purchasing process

56% authorize or approve purchases

purchasing
ones 25%
oment 24%
ment 23%
23%
ces 18%
hicles 17%
13%
9

Source: Police Chief 2021 Readership Study, Readex Research

READER PROFILE

28,300 × 3.1

CIRCULATION READERS/COPY

87,730 TOTAL READERS

46 MINUTES 75%

average time spent reading an issue of Police Chief

are regular readers (at least 3 of 4 issues) **72%**

prefer Police Chief vs. other law enforcement publications

87%

took action after reading Police Chief



Actions taken as a result of reading Police Chief	
Shared or discussed an article with others	77%
Visited IACP's website	46%
Filed an article for future reference	36%
Visited an advertiser's website	24%
Shared or discussed an ad with others	16%
Recommended the purchase of products/services advertised	8%

AVERAGE READER ORGANIZATION

SERVES:

308,000 CITIZENS

EMPLOYS:

294 SWORN OFFICERS

Source: Police Chief 2021 Readership Study, Readex Research



EDITORIAL CALENDAR

Published by the **International Association of Chiefs of Police**, *Police Chief* has been connecting law enforcement leaders to their colleagues' best practices, solutions, products, and services for nearly 90 years. Strict editorial standards consistently yield the highest quality publication possible. It's no wonder readers prefer *Police Chief* over other competing publications by a wide margin.

Issue	Editorial Focus	Special Features	Closing + Mail Dates
January	Leading through Change Product Feature: Safety & Tactical Gear	IACP 2021 Awards OSW Preview	Space: November 22 Artwork: December 1 Mails: December 17
February	Developing Police Professionals Product Feature: Digital Forensics		Space: December 29 Artwork: January 7 Mails: January 24
March	Cybersecurity & Cybercrime Product Feature: Personnel Management/Scheduling	Tech Conference Preview and Bonus Distribution	Space: January 20 Artwork: January 28 Mails: February 16
April	Policing in a Multicultural Society Product Feature: Body-Worn Cameras	Buyers' Guide	Space: February 18 Artwork: March 1 Mails: March 17
May	Officer Safety & Wellness Product Feature: Vehicles/Fleet Management	OSW Recap National Police Week	Space: March 25 Artwork: April 5 Mails: April 21
June	Illicit Markets Product Feature : Digital Evidence	• DAID Preview	Space: April 22 Artwork: May 3 Mails: May 19
July	Violent Extremism Product Feature: UAS/Drones	Tech Conference Recap	Space: May 20 Artwork: May 31 Mails: June 16
August	Evolution of Crime Trends Product Feature: Employee Wellness	• IACP 2022 - Preview 1	Space: June 24 Artwork: July 5 Mails: July 21
September	Special Edition: Perspectives Product Feature: Forensics Tools/Kits	• IACP 2022 - Preview 2	Space: July 22 Artwork: August 2 Mails: August 18
October	Human Trafficking Product Feature: Uniforms	IACP 2022 Issue and Bonus Distribution DAID Recap	Space: August 25 Artwork: September 6 Mails: September 22
November	Critical Incident Management Product Feature: Artificial Intelligence	New IACP Executive Board	Space: September 23 Artwork: October 4 Mails: October 20
December	Recruitment & Performance Product Feature: Traffic Safety Equipment	• IACP 2022 Recap	Space: October 21 Artwork: November 1 Mails: November 18

Editorial calendar is subject to change.

AD RATES & SPECS

Four Color	1x	3x	6 x	12x	BG Rate
Full Page	\$4,625	\$4,475	\$4,245	\$3,755	\$5,385
Two-Page Spread	\$8,240	\$7,890	\$7,520	\$6,300	\$9,625
2/3 Page	\$3,460	\$3,340	\$3,205	\$2,855	\$4,020
1/2 Page Island	\$3,045	\$2,930	\$2,835	\$2,665	\$3,500
1/2 Page	\$2,905	\$2,780	\$2,610	\$2,430	\$3,330
1/3 Page	\$2,290	\$2,195	\$2,100	\$1,845	\$2,570
1/4 Page	\$1,970	\$1,835	\$1,720	\$1,635	\$2,230
1/6 Page	\$1,805	\$1,655	\$1,620	\$1,530	\$1,985

Cover Positions	1x	3x	6x	12x	BG Rate
Cover 2	\$5,550	\$5,370	\$5,095	\$4,510	\$6,470
Cover 3	\$5,320	\$5,150	\$4,880	\$4,315	\$6,200
Cover 4	\$5,785	\$5,600	\$5,305	\$4,695	\$6,735

Covers sold only on non-cancelable contracts. Add 10% to space rate for other premium position requests.

Black and White	1x	3x	6x	12x	BG Rate
Full Page	\$3,830	\$3,680	\$3,450	\$2,960	\$4,595
Two-Page Spread	\$7,045	\$6,695	\$6,325	\$5,105	\$8,435
2/3 Page	\$2,665	\$2,545	\$2,410	\$2,060	\$3,225
1/2 Page Island	\$2,250	\$2,130	\$2,040	\$1,870	\$2,705
1/2 Page	\$2,110	\$1,985	\$1,815	\$1,635	\$2,535
1/3 Page	\$1,495	\$1,400	\$1,305	\$1,050	\$1,770
1/4 Page	\$1,180	\$1,040	\$920	\$840	\$1,430
1/6 Page	\$1,010	\$860	\$830	\$730	\$1,190

BG = Buyer's Guide | All rates are gross | Written cancellations accepted prior to closing date; no cancellations accepted after closing date.

Ad Size	Width	Depth
Full Page (Bleed)	8.5"	11.125"
Full Page (Trim)	8.25"	10.875"
Full Page (Live)	7.75"	10.375"
Two-Page Spread (Bleed)	17"	11.125"
Two-Page Spread (Trim)	16.5"	10.875"
Two-Page Spread (Live)	15.5"	10.375"
2/3 Page Vertical	4.75"	9.75"
1/2 Page Vertical	3.5"	9.75"
1/2 Page Horizontal	7.25"	4.75"
1/2 Page Island	4.75"	7.25"
1/3 Page Vertical	2.25"	9.75"
1/3 Page Square	4.75"	4.75"
1/4 Page Vertical	3.5"	4.75"
1/6 Page Vertical	2.25"	4.75"
1/6 Page Horizontal	4.75"	2.25"
1/6 Page Horizontal	4.75"	2.25"

Margins: Bleeds on fractional ads are not accepted. There is a bleed allowance of 1/8" and a margin tolerance of 3/16". Keep essential elements within the live area (at least 3/8" from top, bottom, outer edges, and 1/2" from gutter edge).

Format: High-resolution PDF only. The recommended setting is PDF/X-la (Acrobat Distiller or InDesign). Fonts must be embedded, and files must use CMYK high-resolution images. Grayscale images can be used for black and white ads. Bleed and crop marks are required. Please include a color composite proof with your file. Composite proofs can be composite color print outs or TIFF files.

Artwork Submission: Please send artwork to Krishia Examen at kexamen@townsend-group.com

TECHNOLOGY EXPOSITION

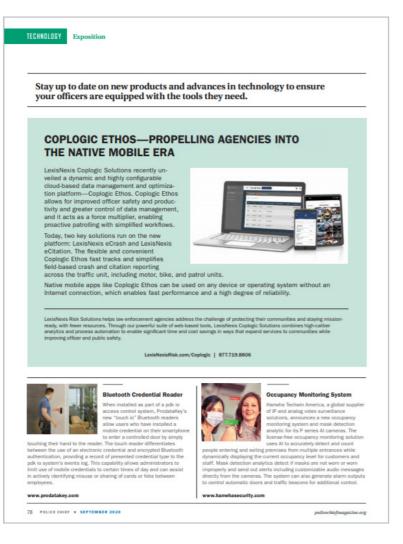
Take advantage of this exclusive opportunity to promote your technology or product.

For \$2,750, this promoted listing includes the following:

- Headline
- Image, 4" x 3"
- 100 words on your new technology
- 100 words on your company
- URL to drive traffic to your site

Image Format: High-resolution PDF only. The recommended setting is PDF/X-la (Acrobat Distiller or InDesign). Fonts must be embedded, and files must use CMYK high-resolution images. Grayscale images can be used for black and white ads. Bleed and crop marks are required. Please include a color composite proof with your file. Composite proofs can be composite color print outs or TIFF files.

Artwork Submission: Please send artwork to Krishia Examen at kexamen@townsend-group.com



IACP Advertising Sales Representatives

Companies 1-M

Liz Barrett 202.367.1231

ebarrett@townsend-group.com

Companies N-Z

Hallie Brown 202.367.1229

POLICE CHIEF SUPPLEMENTS

Sponsor a print or digital Police Chief supplement to showcase your thought-leadership content and increase your visibility. Every supplement includes past Police Chief articles along with your provided content. Showcase your most recent case study, white paper or product review when securing your sponsorship!

Print	Ad Size	Net Rate
8-Page Supplement	2 pages of sponsored content Cover 2 Cover 4 Polybag	\$31,500/issue
16-Page Supplement	4 pages of sponsored content Cover 2 Cover 4 Polybag	\$36,500/issue

Digital	Ad Size	Net Rate
8-Page Supplement	2 pages of sponsored content Cover 2 Cover 4	\$10,000/issue
16-Page Supplement	4 pages of sponsored content Cover 2 Cover 4	\$15,000/issue

- Topic of supplement must be included
- Final content due 2 weeks before the listed Police Chief space deadline (see page 5)
- Content subject to IACP approval
- Send content to Krishia Examen at kexamen@townsend-group.com

IACP Advertising Sales Representatives

Companies 1-M

Liz Barrett 202.367.1231

ebarrett@townsend-group.com

Companies N-Z

Hallie Brown 202.367.1229

POLICECHIEFMAGAZINE.ORG

Average Unique Visitors/Month: 45,000 Average Monthly Page Views: 90,000

The *Police Chief* website offers readers access to the valuable content in *Police Chief* magazine anytime, anywhere with a digital device.

Advertise today! Prominent ad units along the right-hand side of every page ensure maximum visibility. Hurry, advertising space is limited! Call today to confirm your participation.

Ad Unit	Ad Size	Net Rate
Top Leaderboard	728 x 90	\$55 CPM
Half Page	300 x 600	\$65 CPM
Medium Rectangle	300 x 250	\$50 CPM
Sponsored Article	Specs below	\$3,000
NEW Interstitial Leaderboard	728 x 90	\$100 CPM

Sponsored article:

- Homepage positioning for at least 2 weeks
- IACP social media promotion: 1 tweet, 1 Facebook post
- 20,000 impressions in 3rd medium rectangle placement to promote article.
- Video can be embedded in the article for an additional \$500



- Minimum purchase of 20,000 impressions/ month
- Space and artwork due 15 days prior to start of ad campaign
- JPG or GIF; RGB color format; 72 dpi; Flash accepted; Limit animation to 7 seconds and 3 loops; 40 KB max
- Send artwork and target URL to Krishia Examen at kexamen@townsend-group.com

IACP Advertising Sales Representatives

Companies 1-M

Liz Barrett 202.367.1231 ebarrett@townsend-group.com

Companies N-Z

Hallie Brown 202.367.1229

POLICE CHIEF UPDATE

Frequency: Monthly Circulation: 69,000

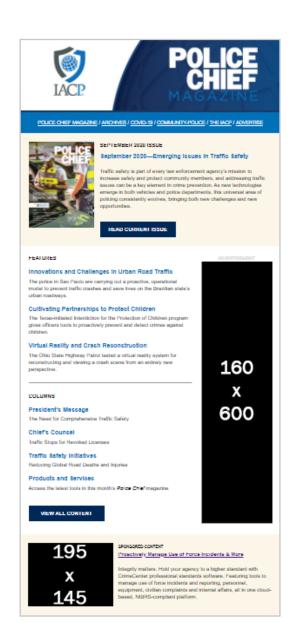
Unique Open Rate: 25% | CTOR: 11%

Police Chief Update alerts readers to the newest content posted on the Police Chief website. This monthly e-newsletter contains an issue summary, job postings, and more.

The exclusive advertiser will have ownership of two ad units and an opportunity to provide sponsored content. Limited availability. Call today for more information.

Ad Unit	Ad Size	Net Rate
Exclusive Advertiser	160 x 600195 x 145Sponsored content	\$6,000/issue

- Space and artwork due 15 days prior to issue date
- JPG or GIF; No animation; RGB color; 72 dpi; 40 KB max
- Sponsored content: Headline (5-8 words) and copy (45 words max)
- Send artwork and target URL to Krishia Examen at kexamen@townsend-group.com



IACP Advertising Sales Representatives

Companies 1-M

Liz Barrett 202.367.1231

ebarrett@townsend-group.com

Companies N-Z

Hallie Brown 202.367.1229

POLICE CHIEF SPECIAL REPORTS

Frequency: 6x (Feb, Apr, Jun, Aug, Oct, Dec)

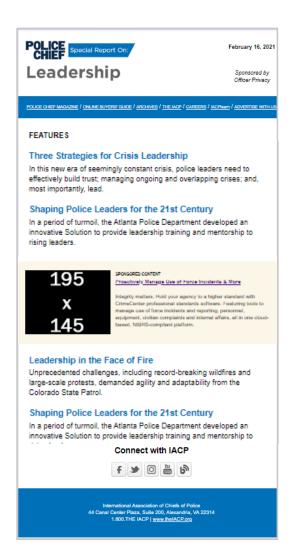
Circulation: 53,000

Position your company as a thought-leader. *Police Chief Special Report* provides industry suppliers a powerful venue to own and submit custom content to be delivered in an IACP branded e-newsletter.

Topics may include leadership, officer safety and wellness, traffic safety and others. IACP editorial staff will curate the best articles to accompany your company's message.

Ad Unit	Ad Size	Net Rate
Exclusive Advertiser	• 195 x 145 • Sponsored content	\$7,500/issue

- Space and artwork due 15 days prior to issue date
- JPG or GIF; No animation; RGB color; 72 dpi; 40 KB
- Sponsored content: Headline (5-8 words) and copy (45 words max)
- Content subject to IACP approval
- Send artwork and target URL to Krishia Examen at kexamen@townsend-group.com



IACP Advertising Sales Representatives

Companies 1-M

Liz Barrett 202.367.1231

ebarrett@townsend-group.com

Companies N-Z

Hallie Brown 202.367.1229

DIGITAL

IACP MONTHLY

AN INDISPENSIBLE SOURCE OF LAW ENFORCEMENT NEWS

Frequency: Monthly

Circulation: 53,000 opt-in subscribers Unique Open Rate: 25% | CTOR: 6%

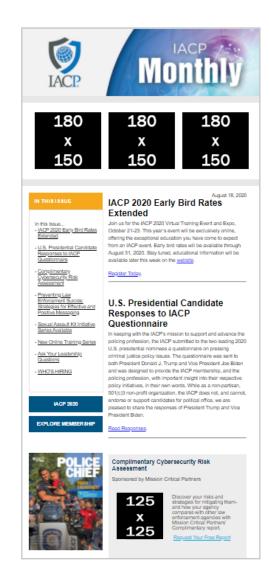
IACP Monthly is the official e-newsletter of the IACP and the go-to resource for influential law enforcement leaders, linking them to essential information about

- IACP events and resources
- Job postings
- IACP Blog updates and much more

Advertise in *IACP Monthly* today and share your products and services with an audience of more than 40,000 law enforcement decision makers!

Ad Unit	Ad Size	Net Rate
Rectangle	180 x 150	\$1,250/issue
Sponsored Content	55 character headline 200 character body 125 x 125 image	\$1,500/issue

- Insertion orders and materials are due 15 days prior to the newsletter issue date
- JPG or GIF format; No animation; 40 KB maximum
- RGB color format, 72 dpi
- Sponsored content: limited to one (1) per issue
- Send artwork and target URL to Krishia Examen at kexamen@ townsend-group.com



*Please be aware of the following restrictions in regards to IACP Monthly Sponsored Content:

- Cannot promote content that contradicts IACP policies or stance on issues
- Must promote an event or resource (not a product)
- Language and content must be approved by IACP

IACP Advertising Sales Representatives

Companies 1-M

Liz Barrett 202.367.1231

ebarrett@townsend-group.com

Companies N-Z

Hallie Brown 202.3671229

DIGITAL

THE LEAD

A DAILY DIGEST FOR LAW ENFORCEMENT LEADER

Frequency: Daily

Circulation: 16,000 opt-in subscribers

Unique Open Rate: 39%

Advertise in *The Lead* and reach industry professionals on a daily basis for one month. Every issue covers topics such as Policing and Policy; Security, Crime, and Drugs; and Technology.

Ad Unit	Ad Size	Net Rate
Rectangle 1	300 x 250	\$8,000/monthly
Rectangle 2	300 x 250	\$7,000/monthly

- Insertion orders and materials are due 15 days prior to start of the ad campaign
- JPG; No animation; 80 KB maximum, linking URL, all ads with white or partially white backgrounds must use a black 1-pixel boarder
- RGB color format, 72 dpi
- Send artwork and target URL to Krishia Examen at kexamen@ townsend-group.com



IACP Advertising Sales Representatives

Companies 1-M

Liz Barrett 202.367.1231

ebarrett@townsend-group.com

Companies N-Z

Hallie Brown 202.367.1229

ONLINE BUYERS' GUIDE

www.policechiefbuyersguide.org

The new IACP Online Buyers' Guide is a treasure trove of industry content, videos and supplier information. Upgrade your listing or advertise on the website today to increase your exposure.

Ad Unit	Ad Size	Net Rate
Enhanced Listing	includes logo, company description, top placement, and more	\$1,250/year (choose up to 5 categories)
Top Leaderboard	728 x 90	\$2,500/year
Half Page	300 x 600	\$2,000/year
Medium Rectangle	300 x 250	\$1,200/year
Homepage Video	Embedded URL	\$500/month
Homepage Sponsored Content	See below	\$500/month

- There is a limit of three (3) enhanced listings per category; availability first-come, first-served
- JPG or GIF format; No animation; 40 KB maximum
- RGB color format, 72 dpi
- Sponsored content: Headline (55 characters max), copy (200 words max), image (640 x 480 max)
- Send artwork and target URL to Krishia Examen at kexamen@townsend-group.com





IACP Advertising Sales Representatives

Companies 1-M

Liz Barrett 202.367.1231 ebarrett@townsend-group.com

Companies N-Z

Hallie Brown 202.367.1229

IACP CUSTOM CONTENT

WHITE PAPERS, CASE STUDIES, & **CUSTOM CONTENT**

BUILD STRONGER LEADS AND THOUGHT LEADERSHIP FOR YOUR ORGANIZATION





Three Reasons Data Priority is Essential for First Responders

even daunting scenes—whether it's a building fire, an active shooter situation, or just fighting the crowds to get to a sick or injured person at a major festival or sporting we act of injured person at a major research as porting event. Skills and training are, of course, essential. But equally important in this age of widespread mobile phones and cellular traffic is data priority and reliability.

United States, has made helping emergency personnel stay connected at all times both a business priority and a social responsibility. We sat down with two key members social responsibility. We sat down with two key member of the company—Andy Schlingman, Director of Business Markets for U.S. Cellular's business channel serving Wisconsin and Northern Illinois, and Mahesh Patel, Senior Manger of IoT Product Management-to discuss the three main reasons why data priority is essential for

If you are a police officer, a freighter, or a paramedic, reliable connectivity is a must when responding to an emergency. "Communication is the lifeblood of what we do, from everyday response scenarios to emergency response management," Schlingman said. "First responders need to stay connected in such situations."

with a dedicated Long-Term Evolution (LTE) network t separates mission-critical data from commercial and consumer traffic.

"The network that we created is part of our public safety solution to provide consistent high-quality service with solution to provide consistent ingri-quality service win the ability to prioritize and provide pre-emption for our first responders during high-traffic public events or duris emergencies," Schlingman said. "We have developed a network that separates mission-critical data from the commercial and consumer traffic."

done is provide a dedicated SIM card to its emergency responders that puts them at the front of the line when it comes to mission-critical data. The dedicated SIM allows ncy responders to have both quality of service and

overall is competing with consumer traffic," Patel said. "Our dedicated core helps get prioritized traffic onto the network to deliver the back-end services that first the network to deliver the back-end services that first responders need. One way to think about is when you are driving on a highway and you have traffic all flowing together and it gets jammed. We open up a lane just for first responders so they don't get congested with the

Also proving effective is U.S. Cellular's Wireless Priority

Asso proving effective is 0.3. Cellular 5 whereas Frioric Service (WPS), a solution for the cellular communicati side of emergency response. The service evolved out of the Department of Homeland Security's Office of Emergency Communications' efforts to address the growing need for priority when excessive call volumes exist. WPS access is an add-on feature to existing wireless networks, but it's restricted to use by emergency support, national security, and emergency preparedness activities such as command and control functions, usually within the first 24 to 72 hours of team support. The best application for the WPS is in situations like disasters, major power outages, civil emergencies, sporting events, festivals, and other large public gatherings, Schlingman

Equally important is knowing a solution is going to work

ortunately, I don't think first responders have a stigma state's southern border. Many streets were shut down, en adapting to cutting-edge technology—we just and emergency responders had their hands full. when adapting to cutting-edge technology—we just need to make sure the technology works when they need it," he said. "We work with police, fire, and emergency responders prior, during, and after implementation of a new solution. We allow them to test the solution in their new solution. We allow them to test the solution in their yown environment in order to provide that peace of mind when adapting to new technology. We want them to say, Whatever I'm running into, I know this is going to work."

"A common call to 24/7 support is a broken device: "A common call to 24/7 support is a broken device," Schlingman said. "Someone dropped their phone, and it got wat or broken for one mason or another. Or there are those scenarios where there's a large group of people that are coming in to support a feetival or a large public gathering. There may be a lot of volunteers and other support staff, and they don't have enough devices. So, what we do is help them out—by fixing a broken device. over the air with spare devices they have on hand or by having a team of people ready and able to run a new device or a new SIM card out to them."

Another factor that plays into peace of mind is choosing the best data plan. U.S. Cellular works with customers to make sure they always have the right-size plan. Unlimited plans are a popular option that provide peace of mind.

"Generally, those are the plans that first responders gravitate to," Schlingman said. "But there are other options. What it boils down to is, with U.S. Cellular, no natter what plan the first responders choose, we are tways going to have that quality, that priority, and that re-emption that they need in a time of crisis."

U.S. Cellular has had great success deploying its technology and team support in various disaster scenarios and, on the more fun side, during big entertainment and sporting events. Regarding the former, one recent effort where Schlingman had to mobilize his team was in Wisconsin, where there was flooding on the

"We had to go to a particular firehouse and set up a wireless command center," he said. "We also had to provide them with additional handsets because their

emergency within an emergency does occur, U.S. Cellular staff is available to help. data connections during the 2018 SummerFest, "It's really a small city down there for a 10-day period, Schungman said. "If you're down there on a commercial network, in times of congestion, on some networks you're going to slowed down or you going to have connection issues. So, that was one area that we certainly were able to deploy the WPS to the organizations we support, and they were able to communicate fully."

Looking ahead, both men are excited about the potential

"I see us having carved out our public safety-focused network, we'll start enhancing that network with the new technologies that 5G offers," Patel said. "We'll create a virtual network for first responders that will feature functions that will be quite different from your normal

"5G is the next generation of wireless technology,"
Schlingman added, "The 5G speeds will be much fasts
than the speeds we see today. The latency of moving
data will be almost instantaneous. It will provide our first responders with real-time access to mission-critica information, allowing them in the emergency response space is going to be a game-changer in the next two to

From case studies to white papers, IACP offers a great selection of custom content options to build stronger leads for your organization.

Contact your sales rep today to learn how you can collaborate with Police Chief staff to produce a custom content product that delivers results and works best for your products and services.

IACP Advertising Sales Representatives

Companies 1-M

Liz Barrett 202.367.1231 ebarrett@townsend-group.com **Companies N-Z**

Hallie Brown 202 3671229



IACP Advertising Sales

The Townsend Group 2001 K Street, NW 3rd Floor North Washington, DC 20006

Companies 1-M Liz Barrett 202.367.1231 ebarrett@townsend-group.com

Companies N-Z Hallie Brown 202.367.1229 hbrown@townsend-group.com

Editorial Inquiries

Danielle Gudakunst Managing Editor 703.647.7321 dgudakunst@theiacp.org

Production Contact

Krishia Examen
Account Associate
202.367.2475
kexamen@townsend-group.com

IACP Headquarters

44 Canal Center Plaza, Suite 200 Alexandria, VA 22314 1.800.THE IACP

